

WASHINGTON, D. C., SUNDAY, FEBRUARY 24, 1907.

For Opening Days Only

\$7.50 Silk petticoats, \$6.75.

PLAID silk petticoats require more material because in matching up a great deal of the fabric is wasted. They cost more, as they must be of a firm weave. These are in black-and-white and bright Scotch plaids, in pretty colors; made with deep flare ruffle; some accordion pleated and with rose quilting around bottom; all have silk dust ruffles. A grand petticoat—and but \$6.75 to pay—opening days.



Women's silk-lined \$10 each

Voile Skirts at \$10 each
WE KNOW the sixty-five skirts on hand will not last the three days. The quality of voile is much above ordinary, and is in black only. These skirts are offered in THREE distinct styles, each over taffeta silk drop. The regular sizes in these skirts have never been offered under \$15.00, and the extra sizes under \$15.98. We have all regular size waist bands, 24 to 29, and lengths 39 to 44 inches. Extra sizes, 30 to 36 waist, included in this sale at one price—\$10.00.

SPRING OPENING DAYS ARE BARGAIN DAYS

For opening days only.

Danish cloth, 12½c yd.

Half wool. One of the best washable materials made. A favorite with every one. Each piece offered bears the original mill stamp. This is the 1907 production and has the improved finish. Offered in cream and black and at a price below what it costs at the mill. Even with the large quantity on hand we doubt whether we shall have more than enough for one day's selling. This fabric is worth 12½c a yard. We reserve the right to limit quantity to each buyer.
First Floor—Wash Goods Dept.

\$1 Photograph work, 48c

WE'LL make six photo postals, 2 panels, 5x10 inches, and one 8x10 inch enlargement of same, with extra sittings if desired, all for 48c. Best work, too.
Fifth floor.

\$1 Veils for 79c

WE HAVE never sold any of these 3-yard long hemstitched chiffon veils for less than \$1.00. During opening days only, while 25 dozen last, they are to go at 79c each. All colors.
Veiling Department.

\$1.50 dresses, \$1.25.

CHILDREN'S White Dresses, in 2 distinct styles. One long-waisted, with small tucks forming yoke; tucked belt, embroidery collar and cuffs; full skirt, with deep hem, sizes 6 to 10 years. Also, a style with bretelles over shoulders, edge in Val lace, and stripes of embroidery down the side of the waist; tucked skirt and belt. Sizes 6 to 14 years.

Hair brushes at half.

SOLID Back Hair Brushes—best grades—and truly bargains at opening day's prices:
48c kind.....25c
55c kind.....49c
\$1.49 kind.....69c
\$1.98 kind.....89c
\$2.98 kind.....\$1.49
First floor.

15c handkerchiefs, 9c.

WOMEN'S All- linen Cross-bar Handkerchiefs—hemstitched, and in two new patterns. These are the most popular handkerchiefs and are offered at 9c for 25c; each 9c.

\$2.50 oxfords, \$1.87.

WOMEN'S Patent Coltskin Blucher Oxfords, plain toe, 4 large eyelets, ribbon laces, pretty Cuban heel, and made on a neat and comfy last; also a style with tip, doll quarter. Choice of these 2 styles, \$1.87.

\$1.25 serving dishes, 69c.

NICKEL-plated Serving Dishes, with inside white enameled pan, holding 4 pints, and nickel cover—Third floor.

\$1.25 Trays, 75c.

SILVER-PLATED BREAD TRAYS, square, 14x20 in. in size; 12x18 in. in size; 10x14 in. in size; 8x12 in. in size. All sizes, 75c.
First floor.

Opening days are to be especially full of interest. No season for years has been introduced with so much of interest. So far there has been a notable lack of examples of the new modes. Now they come out as a revelation. For the delay women may be thankful. The work of all concerned in the preparation has been better done. And it is well. There's little time for experiment or development now. Easter is early, and that means early preparation on your part.

Our displays this year stand for a notable illustration of progressiveness and resourcefulness.

No source of supply has been missed. We have searched the markets of the world and chosen carefully. We present this season a collection of merchandise not surpassed by any store in the world catering to the public generally. This vast business has grown marvelously—by leaps and bounds. Why? Every patron knows. Here you find variety not to be equaled elsewhere in the South. Here you find merchandise of unquestionable goodness. You find prices that are notably below the usual selling scale. You find a first-class service and a store policy that admits of no dissatisfaction, for any reason whatever. Why shouldn't we grow? Along with the underselling prices we offer daily buying opportunities at much below usual, and for the opening we have arranged a comprehensive sale, embracing one or more articles in each department. You'll find them detailed below.

We assert—no greater values were ever offered—anywhere.

You cannot help but recognize the price advantages. We beg of you, don't judge the value by the space given to the item. There is positively not an offering below which would on ordinary occasions be given less than twenty (20) times the space available in this announcement.

75c to \$3.50 VAL. LACES AT 69c DOZEN YARDS.

10,000 pieces—69 different patterns—all in matched sets.

AND OH, WHAT LACES! The most delicate kinds. The most intricate designs—the most elaborate patterns.

Think of it—any of the 69 patterns in matched sets. Never was there a sale with such choice offered—and here's something else to set bargain hearts a-jumpin'—

THERE isn't a single piece in the lot that you could buy for less than 75c regularly, and from that up to \$3.50 a dozen yards. As the average value of the entire lot is more than \$1.50 per dozen yards, it will be seen that vastly more are worth more than 75c. Especial attention is called to the character of the laces.

They are the very finest German and French Vals.

Widths range from ½ inch to 3 inches

NO STORE in the world can give you better between the prices of 75c and \$3.50 a dozen yards. And when choice is offered at 69c per piece (pieces contain 12 yards, and will not be broken) it is one of the grandest of bargain opportunities. It's a great chance for dressmakers—for everybody. Sale first floor—where the crowd is.

\$22 pedestal, with bust, \$14.98.

MARBLE Pedestals, 39 inches high with 16-inch marble bust, and choice of many subjects and styles. All of best grade and exquisitely designed—Third floor.

12 1-2c India linen, 8 3-4c yd.

THIS is an extra fine sheer grade, and is 22 inches wide. Nothing better in the market at 12½c a yard. We have but 100 pieces. While it lasts at 8½c a yard—Bargain Tables.

39c water sets, 23c.

WATER Sets, including jug and 6 tumblers—all for 23c—Third floor.

\$1.25 dress goods, 85c yd.

CHOICE of Wool Mousseline and Wool Taffeta, 48 in. wide, in a rich crew black; also 48-in. Wool Taffeta, plain and fancy, in all the new shades, and White Check Voile, 44 in. wide. Choose the fabric for your new spring gown from these during opening days.

25c stationery, 19c.

IT IS identical in quality that sold everywhere for 25c a box, and it is a special feature of our department at 25c. The stationery is of the popular Persian lawn, and a cabinet contains 48 sheets paper and 48 envelopes to match.

60c silk lining, 37c yard.

400 YARDS guaranteed All-silk Taffeta Lining; black only; sold regularly at 60c a yard. Special for the opening days, 37c a yard—At Lining Department.

Shadow silk, 8 3-4c yard.

WE SHALL offer our Spun Glass Shadow Silk Linings, in all colors and fast black, at this extraordinary price just for opening days—Lining Department.

\$1.00 roller skates, 88c.

CHOICE of boxwood or hemlock rollers. The price of these skates has advanced 30 to 35 per cent, but we have held the price down to a dollar. While 1,000 pairs last, the price during opening days—38c—Fourth floor.

\$1.50 dictionary, 69c.

WEBSTER'S School and Office Dictionary, bound in flexible leather; contains over 70,000 words; also a dictionary of foreign words and phrases and a supplement of simplified spelling and considerable valuable information. Complete with patent finger index—Third floor.

Embroidery, 25c yard.

18-INCH Cambric and Swiss Cottage Cover Embroidery, in more than fifty different patterns; embroidery work 7 inches deep. One of the biggest values of the year—Bargain Tables.

For opening days only.

50 engraved cards, 57c

WE will furnish a new copper plate and fifty best quality cards, with name engraved in popular script style, for 57c. Exclusive stationers ask 90c for same work.

BRING your card plate—any style—and we will furnish and engrave from it fifty best quality cards for 19 cents.
1st floor—Stationery Dept.

\$4.00 waists, \$2.00.

WHITE Persian Lawn Waists with all-over embroidery fronts in handsome designs of blind or open-work effects; fasten back; three-quarter sleeves; stock and cuffs of German Val. Inserting. All sizes.

\$2.00 kimonos, \$1.69.

LONG Kimonos of fancy crepe in Japanese fan design; made with shirred yoke back and front, and with light blue, pink, or lavender satin folds down the front of garments and around the sleeves.

\$1.00 trimmings, 79c yard.

AS AN "Opening" Souvenir—Choice of any of our dollar Trimmings at 79c a yard. You'll find Appliques, Persian Bands, Featherings, Straight Bands, and numerous other kinds of trimmings at this price. The newest colorings are Billiard green, russet brown, and apricot red, and we've these in trimmings—First floor.

11c cambric at 8 1-2c yard.

THIS is the 36-inch material and an excellent quality made especially for undergarments. It has a soft finish and is full bleached—Domestic Section, first floor.

59c skirting, 48c yard.

FLANNEL With silk embroidery. Offered in both scalloped and hemstitched effects. Sells regularly at 59c a yard—To be found in Flannel Section.

98c bedspreads, 69c.

THESE are the popular honeycomb crocheted spreads, hemmed and ready for use; full double bed size, and patterns in Marseilles effects—Bedding section, first floor.

\$1.00 buttons, 79c dozen.

CHOICE of Metal Buttons, Jeweled Buttons, Porcelain Buttons, Pearl Buttons, Shell-effect Buttons, and others in latest colorings and effects. Fashion journals say trim the spring gowns with buttons—and YOU SHOULD DO SO—First floor.

25c ribbed corset covers, 15c.

WOMEN'S Glove-fitting Ribbed Corset Covers, bleached; French cut, high neck, long sleeves, taped at neck. They're "seconds"—but don't look it.
First floor—S. KANN, SONS & CO.

37c worth notions for 24c

WE'VE collected a number of things women want for sewing, to sell at very much less than usual prices. The lot consists of these articles:
2c spool Belding or B. A. 10-yd. spool silk; black and colors.
2c spool Belding or B. A. 10-yd. spool silk; black and colors.
2c spool John Clark's Spool Cotton; white or black.
2c King's 20-yd. Basting Cotton.
2c Gem Needle-point Pins.
All worth 25c for 24c.
1st floor—Notion Section.

\$1.25 Buckles, 89c.

BELT BUCKLES, assorted styles, in gold plate, imitation, mahogany, rock, imitation ebony machine head, sweet tone—4th floor.

\$2.00 Mandolins, \$1.00.

MANDOLINS; eight ribs; light or dark finish; imitation mahogany neck; imitation ebony machine head, sweet tone—4th floor.

12½c Draperies, 10c yd.

NOTTINGHAM White Flax Net Draperies; 27 to 36 in. in width; 36 different patterns. These make nice ash curtains.

\$1.50 Linoleum, \$1.00 sq. yd.

IMPORTED Scotch Linoleum; thick and heavy; in tile, mosaic, and wood plank patterns; also granite plain colors.

\$2.49 Rugs, \$1.69.

ALEX. SMITH'S best grade Axminster Rugs; 27 to 36 in. in width; in light and dark color effects and designs.

40c Mattings, 33c yd.

AMERICAN Crex Mattings; full 36 in. wide; in new colorings and designs; did for use in halls or office rooms.

25c Hosiery, 19c.

\$1.98 Belts, \$1.19.

ELASTIC BELTS, steel shodded, and this work is done in 3 different styles. These are very stylish.
1st floor.

\$1.00 Curtains, 75c pr.

WHITE Swiss Muslin Curtains; double hung; 36x54 in. in size; choice of 3 sizes, dots or figured designs.
1st floor.

25c Plaques, 10c.

CHINA Plaques, 9½-in. in 4 different styles; 3½-in. long; 2½-in. wide; for mantel or dining room decoration.
3d floor.

ANECDOTES OF SWITZERLAND

American Resident of Berne Writes of Some Curious Customs.

Special Correspondence of The Washington Herald.
Berne, Switzerland, Feb. 17.—"Hello! Who's your chimney sweep?" was what greeted me at the telephone the other day, and I realized that once again the season for the "black man" was in our midst. I could not give the desired information, but promised to send him, as soon as he came to us, to inspect the new English-American chapel that adorns the landscape just opposite to us, for even new chapels, whose furnaces have been fired but four times a month during one consecutive month, have to be inspected and swept. Thus saith the law, and Bernese law is something to be respected—written or unwritten.
So the chimney sweep came and inspected and acquired such an artistic layer of soot on his countenance that I was tempted to address him as "Brother Brown" when he held out his paw for the money. His eyes, in the dead black background, looked positively uncanny, especially so when he rolled them with pleasure at the sight of Peter's last year's silk hat that I presented him. No chimney sweep's costume is complete without a silk hat—another law, unwritten, but followed closely. If he hasn't a silk hat, he completes his disguise with a close-fitting skull cap, as much as if he said: "Silk hat or no hat." These fellows make a lot of money; sometimes as much as \$10 a day. But there are disadvantages in the business too obvious to be commented upon, besides all of which they serve in the mouths of servants and ignorant people to terrorize little ones into obedience.
One tender-hearted sweep complained bitterly of the fact, noticing how our young hopeful faded away behind the door and remained there during his visit. He said he loved children, but during business hours he couldn't get

within a mile of one. I remonstrated with him, saying, "What is the use? 'Der schwarzer Mann' has for generations and generations been the most efficacious means of exacting obedience, and the Swiss don't change their custom over night at the behest of a foreigner."

Emmenthal Superstitions.

Apocryphal of customs, here is a little article of Dr. Zahler's on the superstitions of the Emmenthal ("where the cheese comes from"). It was brought to me by my cook, who is also from the "Emmenthal," as she pronounces it. She deserves a chapter for herself, as she certainly is a "character." A key to the working of her mind is found in the fact that, as I lay in bed with an aching throat and high temperature, not knowing if I was to be the next victim of the diphtheria in a neighborhood already ravaged by that disease, she brought me the article to read, remarking: "Oh, Frau H., the crows are making an awful fuss on the roof; a sure sign of death, they say!" Cheerful, comforting, and highly diverting remark.

Every day in the week has its special influence. Monday is held to be unlucky, and servants will not change their positions on this day; on Tuesdays, the witches are said to ride, remarking: "Oh, Frau H., the crows are making an awful fuss on the roof; a sure sign of death, they say!" Cheerful, comforting, and highly diverting remark.

son shall have special gifts, and the melted lead oracle is also much consulted at this season by lovers. Andreas is considered the most influential saint by the Emmenthalers. Many potions are drunk by the young folks in the expectation of seeing the future husband or wife. The first person one sees on New Year's Day brings good luck or bad—if a child, the former; if an old person, the latter. Glass broken on New Year's morning, or at the feast of the attending an engagement, is taken as a good sign.

To Avoid Toothache.

Whoever on Good Friday morning rises in the wee sma' hours and washes himself in the name of the Trinity shall never be a victim of toothache! Palm Sunday has dominion over witches, but on Palm Monday one must not take any potatoes out of the cellar, or all the rest will suddenly rot. Everything undertaken while the moon is waxing will prosper; the contrary will fail. Hair cut in the sign of Capricorn will come out curly. Anything planted under the sign of the Virgin will grow rapidly and well.

Signs are firmly believed in, an inheritance from the old Allemannish faith, by which the gods warned mankind of events that were about to occur. Mysterious noises—the call of the owl, crows on the roof of a house—all mean to the Emmenthalers the advent of death. The breaking of the vinegar jar, voices heard when no one is around, mean that some one of the family has died in foreign parts. At weddings the pair must stand so close together that the devil will not have room to get between them. On a new-born baby they lay the uniform of the father that the son shall become a good soldier; and the first time he eats his porridge the parents must sing lustily, so that he, too, will be a good singer.

Extremes.
For girls who know their feet are small. We do not care a fig. They're ill-proportioned, after all—it makes their toes too big.
—Catholic Standard and Times.

UNTRAINED NURSES NEEDED

Demand for Sick Room Attendants at Moderate Rates of Pay.

Young Women Who Are Not Graduates Can Often Find Remunerative Employment, Says Doctor.

Doctors are expected to work for nothing when the patient cannot pay, and for little when the patient can pay only a little. Practically all of them recognize an obligation as well as an expectation to do this, and practically all of them meet it—more or less—and even things up when they can, by making the rich patients pay for the poor ones, too.

However, it may come to be in time, the trained nurse does not yet acknowledge any duty to serve except at a salary, which, though only fairly proportioned to the years she must devote to the acquisition of her skill, is, if not quite prohibitive to people of moderate means, an approach to ruinous when the illness is prolonged and quite beyond the reach of the really poor, even when the malady is short. But trained nursing has come to be an essential and important part of medical and surgical practice, and thus a difficult problem has arisen for that great majority who, though unable to pay from \$29 to \$49 a week in addition to the doctor's bills, yet are well aware that they cannot safely depend on untrained care, no matter how tender.

According to a writer in the New York Medical Journal, the way out of this difficulty lies in the creation and employment of what he calls untrained nurses. By that term he means, not the stupid, superstitious, and surgically unclean old women who infested sick-rooms in other days, but women who, while they have not had two or three

or four years of hospital experience, yet have prepared themselves for their work by the intelligent study of the excellent books now available, with or without the supervision of a "correspondence school." While these women will be without the ability of the regularly trained nurse, and are not competent to take the most serious cases, they do more than fairly well, according to this authority, in the far greater number of ordinary cases, are a vast improvement on the only alternative, and can afford to work for much less than their better equipped sisters. So the writer of the article asks for formal recognition of this class, the members of which are real nurses with modern ideas and information, though they cannot claim to be what are known as "trained" nurses. He rejoices that their number is growing rapidly, and there may be in his remarks just a hint that these women, self-trained rather than untrained, are sometimes an improvement on the nurse who has been overtrained, who poses as half a doctor herself, and who often follows her own judgment instead of the real doctor's orders.

Good Advice to the Commodore.

From the Boston Herald.
A story is told at the expense of Commodore Guest, who some thirty years ago was in command of the navy yard at Portsmouth, N. H.

It appears that a laborer, a new appointee in the yard, was put to work by his foreman making some repairs on the sidewalk in front of the officers' quarters. At that time it was not the practice, as now, for officers to wear their uniforms when about the yard, and the commodore not having his on this day, it was not surprising that the laborer did not recognize him nor pay any attention to his criticism or suggestions of the way to do the work.

CARRY REVOLVERS IN MUFFS

Kansas City Women Prepared to Meet Highwaymen and Mashers.

From the Kansas City Star.

It is the fashion for the modern business woman to carry a revolver. Not any toy affair, but a reckless six-shooter, and woe to the luckless man who attempts to molest her at night on the streets of Kansas City. The women are a little bit timid about talking of it, and the weapons are only exhibited among a small circle of friends, or to an admirer or two at the club.

Among those who carry revolvers are one or two well-known milliners, women who carry considerable sums of money at times, an employe or two of the city and a few professional women whose duties take them upon the streets at night, generally alone. The women who have adopted the latest fad usually carry their handbags in their left hands—notice them on the street—leaving the right hand free for the revolver, usually carried in milleday's muff, secure from prying eyes and ready for the least emergency.

Not a few school teachers carry these revolvers, particularly those whose homes lie along lonely places, where the hold-up man is wont to lurk. One school teacher exhibited her gun to a bevy of women in the rooms of the board of education recently and some one asked if she had a permit to carry the revolver. "Why, no, of course, not. Why should I have a permit?"

Evening, the number of revolvers they would find would be amusing," declared one prominent club woman recently.

"Why do they carry them?" was asked of this woman.

"For protection, of course," she replied. "You know there are hold-up men who make a habit of robbing women."

Some of the more timid women use blank cartridges, but the majority stick to the real bullet.

"What is the use of alarming the neighborhood in the case of a hold-up and letting the man get away? No blanks for me," said one little milliner. "If ever I shoot, you may put it down that I mean business."

He Got the Ghost.
From the Tribune.
On one occasion in Scotland a guest arriving rather late at a country house was quartered in the haunted room. Although professing to be a skeptic, like many others, his courage vanished with the light. Determined, however, to protect himself as well as possible, he placed a loaded revolver under his pillow and awaited events. As the clock struck midnight he saw a fleshy hand at the end of the bed, and steadying his nerve he addressed the visitant thus: "If you do not instantly remove your hand I shall fire without further warning." He counted three and then discharged the bullet.

A bowl of pain which aroused the household followed, and it was soon discovered that the successful marksman had shot away two of his own toes.

Those Dear Girls.
From the Woman's Home Companion.
Miss Knick-Ethel is to be married next month, and she says Walter wants to board this winter, as he thinks she needs a rest.